

Message Text

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ORIGIN EB-07

INFO OCT-01 EUR-12 ISO-00 ERDA-07 AID-05 CEA-01 CIAE-00

CIEP-02 COME-00 DODE-00 FPC-01 H-02 INR-07 INT-05

L-03 NSAE-00 NSC-05 OMB-01 PM-04 USIA-15 SAM-01

OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-10 FEA-01

XMB-04 EA-09 FRB-01 IO-13 NEA-10 OPIC-06 LAB-04

SIL-01 /165 R

DRAFTED BY EB/ORF/FSE:DWILSON:FEA/IEA:DOLIVER:KG

APPROVED BY EB/ORF/FSE:LRRAICHT

EUR/RPE:ADSSENS (INFO)

----- 048494

P 092155Z SEP 76

FM SECSTATE WASHDC

TO USMISSION OECD PARIS PRIORITY

UNCLAS STATE 223610

E.O. 11652: N/A

TAGS:ENRG, OECD

SUBJECT: IEA/SOM: CONSULTATIONS WITH GULF OIL CORP.

REF: IEA/SOM (76) 44

1. IEA SECRETARIAT HAS REQUESTED THAT QUESTIONS FOR OCTOBER 6 SOM CONSULTATION WITH GULF BE SUBMITTED TO SECRETARIAT BY SEPTEMBER 10. PLEASE PASS TO SECRETARIAT - OIL INDUSTRY DIVISION - THE FOLLOWING QUESTIONS WHICH ARE OF INTEREST TO US:

A) CHANGING ORGANIZATIONAL STRUCTURES IN THE OIL INDUSTRY TO MEET CHANGING CONDITIONS IN THE OIL MARKET:

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-- HOW DOES GULF APPRAISE THE FUTURE RATE OF, AND
SIGNIFICANCE OF OPEC DOWNSTREAM INVESTMENT? WHAT
IMPLICATIONS DOES THIS HAVE FOR OIL CONSUMING
COUNTRIES?

-- WHAT ARE GULF'S VIEWS ON THE PROSPECTS FOR CONGRESSIONAL
PASSAGE OF DIVESTITURE LEGISLATION IN THE US? WHAT
WOULD BE THE PROBABLE RESPONSE OF THE US INTERNATIONAL
OIL COMPANIES? WHAT IMPLICATIONS WOULD DIVESTITURE HAVE

FOR THE ABILITY OF THE INDUSTRY TO MEET DEMAND FOR
OIL OVER THE MEDIUM AND LONG TERM?

-- WHAT PROBLEMS DOES GULF FORSEE FOR THE OIL
INDUSTRY IN RAISING SUFFICIENT CAPITAL TO ASSURE THE
CAPACITY REQUIRED TO MEET MARKET DEMAND?

-- ARE INCENTIVES REQUIRED TO ACCELERATE THE
DEVELOPMENT BY PRIVATE INDUSTRY OF OIL AND GAS
PRODUCTION OUTSIDE THE OPEC COUNTRIES AND, IF SO, WHAT
KIND?

B) THE INTERNATIONAL MARINE TRANSPORTATION SECTOR
AND TANKER MARKET:

-- HOW LONG WILL THE WORLD TANKER MARKET REMAIN
DEPRESSED? WHAT FORCES WILL BRING IT BACK INTO
BALANCE, AND IN WHAT TIME FRAME? WHAT ARE THE LIKELY
TRENDS IN TANKER SIZES AND TYPES?

-- ARE THE OPEC COUNTRIES LIKELY TO BECOME A
SIGNIFICANT FACTOR IN WORLD OIL SHIPPING? IF SO,
HOW SOON?

-- WHAT EFFECT HAS THE CURRENT DEPRESSED TANKER
MARKET HAD ON OPEC TANKER ACQUISITIONS?

-- IS THE KUWAIT OIL TANKER COMPANY LIKELY TO BE A
MODEL FOR FUTURE NATIONAL EXPANSION DESIGNS?

-- WHAT OPEC COUNTRIES NOW HAVE CARGO PREFERENCE
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REQUIREMENTS? WHAT IS THE PROGNOSIS FOR THE
FUTURE? HOW ARE THE INTERNATIONAL OIL COMPANIES
LIKELY TO REACT? KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETING AGENDA, MEETINGS, CONSULTANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 09 SEP 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE223610
Document Source: CORE
Document Unique ID: 00
Drafter: DWILSON:FEA/IEA:DOLIVER:KG
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760341-0513
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760976/aaaacnbj.tel
Line Count: 110
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: cahillha
Review Comment: n/a
Review Content Flags:
Review Date: 23 FEB 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 FEB 2004 by MaustMC>; APPROVED <14 JAN 2005 by cahillha>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: IEA/SOM: CONSULTATIONS WITH GULF OIL CORP.
TAGS: ENRG, OECD, GULF OIL CORP
To: OECD PARIS
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006